



Financial Services, Inc.

## NEW YORK REGULATION 187 ACKNOWLEDGEMENT

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My signature below confirms that I have properly followed and adhered to the stipulations set forth in the New York State Department of Financial Services (NY DFS) Regulation 187, know as the “Suitability and Best Interests in Life Insurance and Annuity Transactions”, which requires the “best interest” standard for selling insurance and annuity products in New York.

Date: \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_

Client Name: \_\_\_\_\_

Rep Name: \_\_\_\_\_

Rep Signature: \_\_\_\_\_